UFOA Voluntary Group Term Life Insurance Plan:



At Retirement active benefit reduces as follows:

Active Benefit	Retiree Benefit*	Annual Cost
500,000/100,000/25,000	200,000/50,000/25,000	\$1,416.00
500,000	200,000	\$1,296.00
250,000/100,000/25,000	100,000/50,000/25,000	\$720.00
250,000	100,000	\$600.00

*The retiree benefit under the provisions of this contract remain the same until you reach age 70 without reduction in benefit or increase in premium.

Portability: A member may continue their life insurance without reduction and without evidence of insurability at retirement. To continue insurance under this provision the insured must apply in writing and pay the first Portability Premium within 31 days after employment termination.

FDNY Compulsory Life Insurance Plan (all FDNY members have this coverage)

Active Benefit - \$8,500

After Retirement this benefit is reduced to:

Lifetime Benefit - \$7,500

UFOA Basic Life

(all UFOA members have this coverage)

Active Benefit \$30,000

After Retirement this benefit reduces with age:

< 55	\$25,000
55 through 59	\$20,000
60 through 61	\$15,000
62 through 69	\$10,000
70 +	\$ 2,000

Providing additional insurance to supplement your union's group life plan, and help protect your family and your pension.



If you have any questions regarding your Basic Life or Optional Life offered through UFOA, or need help sorting through any existing individual life insurance policy you may own, please do not hesitate to

UFOA RETIREE INSURANCE INFORMATION



MBM INSURANCE SERVICES, INC. MICHAEL B. MURPHY, (FDNY RET.) BROKER-OF-RECORD: U.F.O.A. – F.A.D.B.A. – N.Y.S.P.F.F.A. (516) 795-8248 5550 MERRICK ROAD, SUITE 203 MASSAPEQUA, NY 11758 MIKE@MBMINSURANCE.COM

CONVERSION OF UFOA COVERAGE

The Life Insurance conversion options allows retired UFOA members, whose group insurance coverage may be ceasing, to convert their current *Basic Life* and *Optional Life* group insurance to an individual insurance policy without the need to provide evidence of insurability. To exercise the conversion option, the member must <u>fill out and return the relevant forms to their group insurance provider</u> at any time between retirement and their 70th birthday and choose a permanent life insurance policy from the same insurer.

For example, at age 69, a UFOA retiree has \$10,000 in Basic Life coverage and \$100,000 in Optional Life. Without conversion, at age 70, the \$100,000 Optional Life will terminate, and the \$10,000 basic life benefit will reduce to \$2,000 for the remainder of the member's life.

Contact

MBM Insurance Services, Inc. to start the conversion process

516-795-8248

REVIEW YOUR INDIVIDUAL PERMANENT LIFE INSURANCE POLICIES

This is one of the most important tools to help you determine if your "permanent" life insurance policy is, in fact, permanent. When you first bought your permanent life insurance policy, you were given a life insurance "illustration." Your illustration, among other things, projects how long your policy is going to last.

While your life insurance illustration must meet certain regulatory requirements, it also is limited by the linear nature of the returns it projects for your policy. In layman's terms, neither the carrier nor anyone else has any way of knowing what the returns are going to be on your premium dollars. Therefore, it projects whatever it's making now (called the "Current Rate") out to infinity. This has obvious flaws.

The bottom line is that, unless you have a No-Lapse Guarantee Life Insurance Policy, no one can know if your policy is going to be around when your family needs it.

The best way to determine how your policy is doing is to run an "In-Force" life insurance illustration. If you have a Variable Universal Life Insurance Policy, make sure your agent runs the illustration at a low rate of return, say, at 4%. This will Insure an accurate determination regarding the overall health of your policy. For any other type of policy, your in-force illustration will be run at the Current Rate.

For best results, have one run every year or two. By doing this you can avoid an unexpected lapse notice or a requirement to pay additional premium.

For assistance with this process, Contact MBM Insurance Services, Inc. 516-795-8248

CONVERSION OF INDIVIDUAL TERM LIFE POLICIES

Most individual level term insurance policies contain a conversion privilege. If a person purchased an individual term Insurance policy that is now near expiration and is unable to secure new coverage due to medical reasons, he or she can convert their existing term policy without the medical exam that a new application would require. The existing insurance provider would be required to give the insured the rating classification awarded when the policy was originally issued.

WAIVER OF PREMIUM RIDER (INDIVIDUAL LIFE POLICIES)

A "waiver of premium rider" clause in an insurance policy waives the policyholder's obligation to pay any further premiums where he or she becomes seriously ill or disabled. The waiver of premium clause allows the insured person to remain insured and benefit from having the insurance policy even where he or she cannot work and cannot pay the premium.

If a member purchased an individual life insurance policy prior to retirement and elected a waiver of premium provision in that policy, and that member is now disabled, he or she may be able to stop paying their premium and still maintain the insurance coverage.